



Organization Information

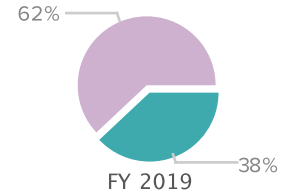
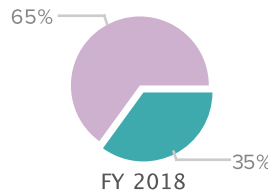
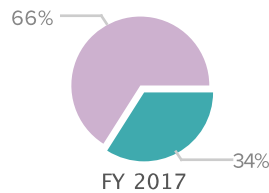
Organization name: Out Loud Chorus
 City: Ann Arbor
 State: MI
 County: Washtenaw
 NISP Discipline: 2 - Music
 NISP Institution: 5 - Performing Group - Community
 NTEE: A6B - Singing & Choral Groups
 Applicant is not audited or reviewed by an independent accounting firm.

Federal ID #: 383308062
 Year organization founded: 1995
 Organization type: 501(c)3 nonprofit organization
 Fiscal year end date: 08-31
 DUNS #:
 Full-time staff:
 Paid FTEs: 0
 A display value of -0% signifies a value of less than +/- 0.5%

Total Activity	FY 2017	FY 2018	% Change	FY 2019	% Change
Operating Revenue					
Earned Program	\$18,884	\$20,326	8%	\$20,876	3%
Earned Non-program	\$870	\$280	-68%	\$260	-7%
Total Earned Revenue	\$19,754	\$20,606	4%	\$21,136	3%
Investment Revenue			n/a		n/a
Contributed Revenue	\$10,192	\$11,012	8%	\$12,965	18%
Total Operating Revenue	\$29,946	\$31,618	6%	\$34,101	8%
Less in-kind	(\$0)	(\$0)	n/a	(\$0)	n/a
Total Operating Revenue Less In-kind	\$29,946	\$31,618	6%	\$34,101	8%
Operating Expenses					
Program	\$23,915.2	\$22,324.8	-7%	\$28,782.4	29%
Fundraising	\$2,391.52	\$2,232.48	-7%	\$3,597.8	61%
General & Administrative	\$3,587.28	\$3,348.72	-7%	\$3,597.8	7%
Total Operating Expenses	\$29,894	\$27,906	-7%	\$35,978	29%
Less in-kind	(\$0)	(\$0)	n/a	(\$0)	n/a
Total Operating Expenses Less In-kind	\$29,894	\$27,906	-7%	\$35,978	29%
Total Operating Activity	\$52	\$3,712	7,038%	-\$1,877	-151%

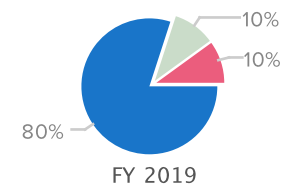
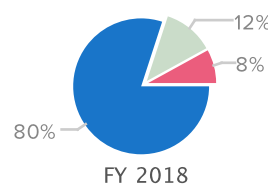
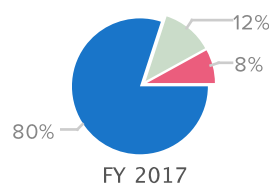
Revenue by Source

- Earned
- Investment
- Contributed



Expenses by Functional Grouping

- Program
- General & Administrative
- Fundraising



Revenue Details

	FY 2017	FY 2018	FY 2019	FY 2019	FY 2019
	Total	Total	Total	Unrestricted	Restricted
Operating Revenue					
Earned - Program					
Total earned - program	\$18,884	\$20,326	\$20,876		\$0
Earned - Non-program					
Other earned revenue	\$870	\$280	\$260		
Total earned - non-program	\$870	\$280	\$260		\$0
Total earned revenue	\$19,754	\$20,606	\$21,136		
Contributed	Total	Total	Total	Unrestricted	Restricted
State government	\$7,800	\$4,800	\$8,100		
In-kind operating contributions	\$0	\$0	\$0		
Net assets released from restriction	\$0	\$0	\$0		
Operating investment revenue	\$0	\$0	\$0		
Total operating revenue	\$29,946	\$31,618	\$34,101		
Total operating revenue less in-kind	\$29,946	\$31,618	\$34,101		
Transfers and re-classifications					
Total non-operating revenue	\$0	\$0	\$0		
Total revenue	\$29,946	\$31,618	\$34,101		
Total revenue less in-kind	\$29,946	\$31,618	\$34,101		

Expense Details

	FY 2017 Total	FY 2018 Total	% Change	FY 2019 Total	% Change	FY 2019 Program	FY 2019 Fundraising	FY 2019 General & Administrative
Personnel expenses - Operating								
Independent contractors	\$13,569	\$13,357	-2%	\$18,736	40%			
Professional fees	\$350	\$0	-100%	\$0	n/a			
Total personnel expenses - Operating	\$13,919	\$13,357	-4%	\$18,736	40%			
Non-personnel expenses - Operating								
Advertising and promotion	\$1,556	\$3,913	151%	\$3,312	-15%			
Conferences and meetings	\$1,705	\$1,515	-11%	\$1,390	-8%			
Dues and subscriptions	\$573	\$839	46%	\$597	-29%			
Insurance	\$0	\$140	n/a	\$0	-100%			
Occupancy costs	\$4,184	\$3,280	-22%	\$4,346	32%			
Office and administration	\$273	\$390	43%	\$450	15%			
Printing, postage and shipping	\$2,647	\$1,923	-27%	\$3,187	66%			
Travel	\$0	\$0	n/a	\$1,298	n/a			
Other operating expenses	\$5,037	\$2,549	-49%	\$2,662	4%			
Total non-personnel expenses - Operating	\$15,975	\$14,549	-9%	\$17,242	19%			
Total operating expenses	\$29,894	\$27,906	-7%	\$35,978	29%	\$28,782	\$3,598	\$3,598
Non-operating personnel expenses	\$0	\$0	n/a	\$0	n/a			
Non-operating non-personnel expenses	\$0	\$0	n/a	\$0	n/a			
Total expenses	\$29,894	\$27,906	-7%	\$35,978	29%			
Total expenses less in-kind	\$29,894	\$27,906	-7%	\$35,978	29%			
Total expenses less depreciation	\$29,894	\$27,906	-7%	\$35,978	29%			
Total expenses less in-kind and depreciation	\$29,894	\$27,906	-7%	\$35,978	29%			

Balance Sheet

Assets	FY 2017	FY 2018	% Change	FY 2019	% Change
Current assets					
Cash					
Receivables					
Investments					
Prepaid expenses & other					
Total current assets	\$9,450	\$11,536	22%	\$9,242	-20%
Non-current investments					
Fixed assets (net)					
Other non-current assets	\$0	\$0	n/a	\$0	n/a
Total non-current assets	\$9,289	\$10,943	18%	\$7,316	-33%
Total assets	\$18,739	\$22,479	20%	\$16,558	-26%
Liabilities & Net Assets	FY 2017	FY 2018	% Change	FY 2019	% Change
Liabilities					
Accounts payable & other					
Loans & other debt					
Deferred revenue					
Total current liabilities	\$0	\$0	n/a	\$0	n/a
Non-current liabilities	\$0	\$0	n/a	\$0	n/a
Total liabilities	\$0	\$0	n/a	\$0	n/a
Net assets					
Unrestricted	\$18,739	\$22,479	20%	\$16,458	-27%
Restricted	\$0		n/a	\$100	n/a
Total net assets	\$18,739	\$22,479	20%	\$16,558	-26%
Total liabilities & net assets	\$18,739	\$22,479	20%	\$16,558	-26%

Balance Sheet Metrics

	FY 2017	FY 2018	FY 2019
Months of Operating Cash			
Total working capital	\$9,450	\$11,536	\$9,242
Current Ratio	n/a	n/a	n/a
Debt Service Impact			
Unrestricted Net Assets Net of Property, Plant and Equipment			
Operating Margin			
Depreciation as a % of Fixed Assets			
Leverage Ratio			

Months of Operating Cash represents the number of months an organization can operate at current average monthly expense levels with existing cash and cash equivalents. $Cash + Cash\ Equivalents / (Total\ Expense / 12)$. The ratio is calculated using total numbers since this organization does not have a disaggregated balance sheet.

Total Working Capital consists of the resources available for operations, and in this report is calculated as total current assets minus total current liabilities since this organization does not have a disaggregated balance sheet. This calculation of working capital may differ from your internal calculations. Adequate working capital provides financial strength and flexibility to your organization, the ability to meet obligations as they come due, and the ability to take more risks, knowing there is a cushion to fall back on

Current Ratio (Current Assets divided by Current Liabilities) determines the organization's ability to pay current debt using current assets. The higher the ratio, the more capable the organization is of paying its obligations. The ratio is calculated using unrestricted numbers only.

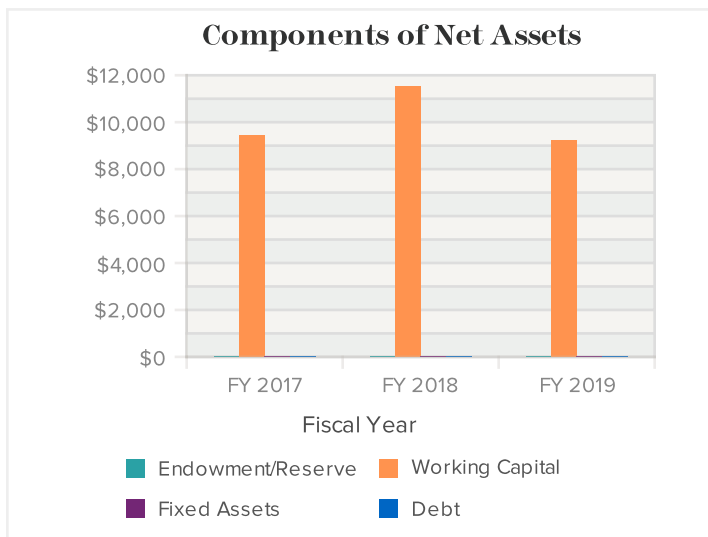
Debt Service Impact (Total Debt Service including principal and interest divided by Total Expense) calculates the % of an organization's total expenses applied to the total debt-service burden, e.g. a mortgage).

Unrestricted Net Assets Net of Property, Plant and Equipment (Unrestricted Net Assets - (Net Fixed Assets - Mortgage Debt)) shows what the organization's unrestricted net assets would be if they did not own any property, or have any debts associated with that property. Because this calculation is based on unrestricted values for net assets and fixed assets, if an organization fills out a single column balance sheet and does not separate fixed assets into restricted and unrestricted categories, this value will be blank

Operating Margin (Change in Net Assets divided by Total Unrestricted Operating Revenue) is a measurement of the organizations efficiency in operating. The higher the margin, the more sustainable the organization because it's using more reliable sources of revenue to operate. Low ratios indicate that an organization is using revenue sources with a higher degree of variability and uncertainty. Negative operating margins highlight losses, and an organization's need to increase revenue, decrease expenses, or both, to be sustainable over time.

Depreciation as a % of Fixed Assets indicates the potential need for replacement or repair of fixed assets (such as buildings, furniture, office equipment, sets and props); especially significant for organizations that own a building or carry a long-term lease.

Leverage Ratio (Total Debt divided by Total Assets) measures what proportion of your assets are supported by debt. A number in excess of 50% may indicate liquidity problems, or reduced capacity for future borrowing.



Attendance

In-person Participation	FY 2017	FY 2018	% Change	FY 2019	% Change
In-person participation - paid	495	478	-3%	632	32%
In-person participation - free	38	63	66%	71	13%
Total in-person participation	533	541	2%	703	30%

Types of In-person Attendance	FY 2017	FY 2018	% Change	FY 2019	% Change
Total in-person participation	533	541	2%	703	30%

Attendance Ages	FY 2017	FY 2018	% Change	FY 2019	% Change
Children (18 and under)	5	11	-100%		-100%

Other Participation	FY 2017	FY 2018	% Change	FY 2019	% Change

Staffing

Staff & Non-Staff Statistics	FY 2017	FY 2018	% Change	FY 2019	% Change
Number of part-time or one-time volunteers	12	12	0%	13	8%
Part-time or one-time volunteers - FTEs	0.04	0.04	0%	0.08	100%
Independent contractors	13	6	-54%	13	117%

Artistic Staff & Non-Staff Statistics	FY 2017	FY 2018	% Change	FY 2019	% Change

This organization has not provided data on artistic staff. This may be because the organization does not hire artistic staff or the organization's annual expenses are under \$50,000, and they are therefore only required to complete the short form of the DataArts Survey.

Program Activity Details

	FY 2017	FY 2018	% Change	FY 2019	% Change
Distinct events	5	9	80%	7	-22%
Total events	5	9	80%	9	0%